Buying a Used Car

Bill Nolting, International Center
America’s Dependence on Cars

Most Americans see Cars as a basic necessity, not a luxury
Poor Public Transportation
Exceptions...

The Ride

University of Michigan Bus
Planes...

Long Distance Traveling
Amtrak...

Chicago

Detroit

Trains
Greyhound

Serves many destinations trains do not

• Available for extensive travel
Alternatives

- Bikes!
- Walking!
- Taxi!
- Car Sharing!
- Buses!
Considerations

History: Horse Traders

Today: car salesmen

Secretary of State provides essential information
Driver’s License
Title
Insurance
License Plate
Secretary of State
www.michigan.gov/sos
How much?

Dealer

VS

Private owners
Car parts that can (and will) go bad!
Where to look?

How much?

Ann Arbor.com
http://autos.mlive.com

CraigsList Ann Arbor
http://annarbor.craigslist.org/cta

Ebay Autos
www.motors.ebay.com/

Auto Trader
www.autotrader.com
Michigan's Best Local Autos
Buy New and Used Cars in Michigan at MLive.com

Find Your Car
- New
- Certified
- Used
- All
- Choose Make
- Choose A Model
- Zip Code (optional)
- Year to Year

Search by Web ID, Vin, Car Features
Example: 2003 Civic Leather ABS

Keyword Search

New Car Research
- Main Research Page
- New for 2014

Get New Car Pricing
- Build your car and receive quotes from local dealers near you through our four step process.
- Step One: Choose Your Year
- Choose Your Make
- Choose Your Model
- Zip Code (required)

Find Other Vehicles
- Motorcycles
- RV’s
- Classic Cars
- In partnership with Hemmings Motor News

Choose Your Lifestyle
- Not sure what kind of car you want to buy? Find a Vehicle that fits your needs:
  - Family
  - Outdoors
  - Luxury
  - Performance

Sell Your Car
- Reach local shoppers online and in print
- Place an Ad

Spotlight
- Fast Lane Daily
- Best Local Autos Video

Place a Classified Ad
- There’s no better way to reach Michigan!
- Post Free Classifieds in print or on MLive.com

Ann Arbor
Bay City

Ann Arbor.com
http://autos.mlive.com
Find Your Car

Search the largest selection to get the car you want at the price you want. Use any of the criteria below to start your search, or Find by AT Car ID.

* = Required

Which cars are you interested in?
- All Cars
- New Cars
- Certified Cars
- Used Cars

Where will you look?
within Any Distance of ZIP Code 48109 *

Which body styles are you considering?
This feature can help if you know the type of vehicle you want, but you haven’t decided on a specific make or model.

All Styles 
Convertible 
Coupe 
Hatchback 
Sedan

SAFE DRIVERS CAN PAY LESS
WITH THE SAFE DRIVER ADVANTAGE.

Video Tutorials

AutoTrader
www.autotrader.com
Cost of Car

- 6% tax on the price of the car
- Driver’s license, registration, and license plate
- Car Insurance depends on the person, vehicle, and types of coverage
- Repairs and maintenance
- Gasoline ($50 per month)
- Parking
- Depreciation

GRAND TOTAL per year depends on the factors above
Good Luck!