

### Putting Together An Effective U.S. Job Search Strategy For International Students

**Job Searching is** so much more than writing a resume and sending it out to a gazillion employers!

#### A more effective approach to job searching:

- 1. Know yourself and what you are looking for
- 2. Understand the U.S. job market, employers' expectations and cultural norms
- 3. Develop appropriate job/internship search materials and approaches
- 4. Execute, persevere, but have alternate plans as well!

#### Important:

- Thoroughly familiarize yourself with your visa and employment authorization
- Understand employers' hesitation to hire IS
- Be prepared to educate potential employers as needed

#### Your superpower as international students - skills you can offer to employers

- Cultural Adaptability: Experience navigating diverse environments enhances adaptability.
- Language Proficiency: Multilingual skills facilitate communication in global workplaces.
- **Global Perspective:** Insight into global trends brings fresh perspectives to problem-solving.
- **Resilience and Resourcefulness:** Ability to overcome challenges.
- **Cross-Cultural Communication:** Understanding nuances fosters effective collaboration.

#### **Relevant Resources:**

#### Visa types and employment authorization: <u>Students | International Center</u>

#### Why U.S. employers are often not receptive to hiring international students:

- Companies' policies may restrict their ability to hire international students
- Companies may not even offer OPT knowing that they will not be able to eventually hire an international student
- H1B requires applications and legal fees for several thousands of dollars paid by the hiring department
- Companies may have to prove there was not an equally qualified U.S.citizen for

a certain position for permanent residency

• If a company needs to downsize, they may have to terminate the foreign employee before they can lay off any U.S. citizen for similar roles.

## U.S. Employer's Guide to Hiring International Students (by Interstride)

U.S. Employer's Guide to Hiring International Students | University Career Center

## 1. Know yourself and what you are looking for

- Know yourself--What are your skills and strengths? What can you offer an employer? What problems can you solve?
  - Assessment Tools: <u>https://careercenter.umich.edu/article/career-assessment-tools</u>
    - O'Net: <u>https://www.onetonline.org/</u>
- What are you looking for--In which industry? For what function?
  - UCC Career Tracks: <u>https://careercenter.umich.edu/careertracks</u>
- Learn your visa rules--Work with the International Center
   <u>https://internationalcenter.umich.edu/students</u>
- Start early--Your search will take longer than you think

## 2. Understand the U.S. job market, employers' expectations and cultural norms

- Grades alone are not enough--Emphasis on experience and co-curricular engagements
  - UM Student Organizations Directory: https://maizepages.umich.edu/organizations
  - Micro-Internship: Forage: https://www.theforage.com/virtual-internships
- Specific skills and traits--Ability to link personal background to employers' needs
  - The Competencies You Need To Be Career Ready: https://careercenter.umich.edu/career-readiness
- \*YOU\* have to do it--Importance of self-advocacy, initiative and networking
  - UM LinkedIn and beyond: https://www.linkedin.com/school/university-of-michigan/
  - University Career Alumni Network (UCAN): https://careercenter.umich.edu/content/university-career-alumni-network-u can
- Understanding of U.S. business communication and professional etiquette
  - Attend International Students Career Series: How to Navigate Small Talk. Sign up via <u>Handshake</u>!

## 3. Develop appropriate materials and approaches

- Develop a resume/CV *targeted* to the industry or function in which you are interested. Understand how Applicant Tracking Systems (ATS) work
  - Applicant Tracking Systems (ATS): <u>https://youtu.be/zcU5T2rQEQE</u>
  - VMOCK :<u>https://www.vmock.com/michigan</u>
  - Targeted Resume: <u>https://resumeworded.com/umich</u>

- Learn to craft *tailored* cover letters
  - UCC Cover Letter Resources:
    - https://careercenter.umich.edu/content/cover-letter-resources
  - LetterSmith: <u>https://lettersmith.ai.umich.edu/</u> Use code OCLAL835 to

join the University Career Center's template.

- Develop a professional community--i.e. Network!
   UCC Networking Resources:
  - https://careercenter.umich.edu/content/networking-resources
- Stay organized: Build a target list of employers, positions pursued, and application status
  - Muse free spreadsheet template: https://www.themuse.com/advice/job-search-spreadsheet-track-applicati on
- Familiarize yourself with interviewing formats--behavioral, case, technical; both in person and *virtual;* and <u>practice!</u>!
  - Big Interview: https://umich.biginterview.com/members/dashboard
  - UCC Labs and Appointments <u>https://app.joinhandshake.com/edu/events</u> <u>https://careercenter.umich.edu/contact/makeappointment</u>

## 4. Execute, persevere, but have alternate plans as well

- Make time in your schedule to execute your search--ongoing process; don't wait to hear back from employers before pursuing more options
  - Handshake <u>https://careercenter.umich.edu/content/introducing-handshake</u>
     Interstride
    - Interstride https://www.interstride.com/students/
- Continue to leverage your networks and adjust your approach accordingly
  - UCC international student career series: How to build your network
- Remain flexible and open to possibilities, <u>also make parallel plans in the home</u> <u>country and globally</u>
- GoinGlobal http://www.goinglobal.com/
- Global Job/Internship Search (UCC Resources for International Students) https://careercenter.umich.edu/content/international-student-resources-toolkit
- Revisit salary negotiation, work authorization rules
- UCC Evaluating and Negotiating Offers Resource https://careercenter.umich.edu/article/salary-and-relocation-information
- You are welcome to sign up for a 1:1 appointment with one of the career coaches at the University Career Center

## So, to summarize:

- 1. Know yourself and what you are looking for
- 2. Understand your visa, the U.S. job market, employers' expectations and cultural norms
- 3. Develop appropriate job/internship search materials and approaches
- 4. Execute, persevere, but have alternate plans as well!

#### **Overarching Resources**

- International Center
   <u>https://internationalcenter.umich.edu/</u>
- Your School/College Career Services Office https://hireblue.umich.edu/career-offices
- UM University Career Center
   <u>https://umich.joinhandshake.com/edu/appointments/new</u>
   International Student Resources
   https://careercenter.umich.edu/content/international-student-resources-toolkit

# Wishing you the best in your search!